

Press Release



2011 DIRECTIONS Conference offers NAV Partners Microsoft Dynamics Integrated Solutions including Document Management by Altec

As a Microsoft Dynamics sponsor and ISV partner for over a decade, [Altec](#) will showcase their recent release of *doc-link*™, which integrates seamlessly to Microsoft Dynamics NAV, and is an affordable, scalable solution to electronically capture documents and streamlines business processes for the mid-level enterprise.

Laguna Hills, CA – September 28, 2011 – [Altec Products, Inc.](#), announced today their Sponsorship of the 2011 Directions Conference, October 12 -15, 2011 in Orlando, Florida. This channel - driven conference brings the Microsoft NAV Partner community together in one place, at one time and for all the right connections. This conference evolved from the imagination and passion of a small group of Dynamics NAV Partners who launched the first event in 2005 to bring together all aspects of the NAV Community in a way that could build connections and help partners succeed. Today, the event has grown and matured into a unique conference that brings together nearly 500 attendees, 50 Exhibitors and 45 ISVs, as well as key Microsoft executives.

Altec, as a channel driven company, will showcase the recent 2.7 release of *doc-link* to the NAV partner community. *doc-link* electronically captures, workflows, routes and archives business documents and reports to reduce handling costs and improve communication. Combining best practices, state-of-the-art technology, and sound implementation methods into an affordable package has made *doc-link* the document management choice among NAV partners and customers.

"*doc-link* has become an integral part of our company's Dynamics NAV ERP business processes," states Brandon Spencer, Business Systems Analyst for [ICM, Inc.](#) "We use the integration between the two systems to scrape data, launch document images directly from NAV, and to automatically capture and index printed documents," He added. " Other important *doc-link* features we use regularly are Workflow for approving documents, the automatic emailing/faxing of bulk printed documents, and the automated processing of incoming bar-coded documents."

The recent 2.7 release of *doc-link* offers enhancements that improve the user experience, as well as simplify the configuration and installation processes. All end-user functionality is now consolidated in the *doc-link* Smart Client, featuring a modern look and feel with simplified indexing and automated triggers that streamline the movement of documents through workflow. Users can approve documents from email on a mobile device, providing greater efficiencies and flexibility in workflow processes.

Altec will exhibit at the Welcome Reception on Wednesday, October 12 and the Expo Reception on Thursday, October 13. They will also present a Partner session on Thursday, October 13: 2:15 – 3:15 pm. Titled, "Are Your Clients Drowning in Paper? Catch the wave of *doc-link*, Integrated Document Management." More information is available at www.navdirections.com.

About Altec

800.997.9921 x1455
www.altec-inc.com



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Altec is a leading provider of Integrated Document Management (IDM) solutions to mid-market companies. For more than 25 years, Altec has provided a wide range of accounting-centric paper to paperless solutions including its flagship product, *doc-link*™, which enables companies to capture, archive, workflow and route structured and unstructured documents to customers, employees and vendors. Altec's comprehensive solutions include IDM, output management, MICR check disbursement and paper documents that serve more than 13,000 customers worldwide. Altec enjoys strong, collaborative partnerships with ERP and BMS solution providers such as Epicor Software, Microsoft Dynamics, Sage Software and SAP to provide the most comprehensive, integrated enterprise document management solution to the SMB market. Altec delivers its IDM solutions through a global network of authorized partners in more than 60 countries throughout the Americas, EMEA and Asia Pacific. Visit Altec at www.altec-inc.com, or call April Blankenship at 1-800-997-9921.

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